



PERFORMANCE PAY PLAN EXAMPLE

Freight Associate (FA)

The below Performance Pay Example is based on FA processing **(2) freight** shipments daily.

Operation Revenue & Profit Overview

40% Operation Pay Profit | **After You Pay the CARRIER | DRIVER – What's Remaining = Profit**

Shipments Per Day	Profit Paid Per Load 40%	Daily Earning	Weekly Earning	Monthly Earning	Yearly Earning
	Example***				
Working with One (1) Customer that's processing 2 - 10 shipments daily	\$800 Paid by Customer \$600 Paid to Carrier \$200 40% Paid to FA = \$80	6 Workdays			
Customer #1	\$80 (X 2 Shipments)	\$160	\$960	\$3,840	\$46,080
	\$80 (X 5 Shipments)	\$400	\$2,400	\$9,600	\$115,200
	\$80 (X 10 Shipments)	\$800	\$4,800	\$19,200	\$230,400
	Total				

The goal is to have more than one (1) good customer, but if you master managing just one good customer, the below is the potential yearly earning:

1 Good Customer Two (2) Shipments Daily	\$46,080 Yearly
1 Good Customer Five (5) Shipments Daily	\$115,200 Yearly
1 Good Customer Ten (10) Shipments Daily	\$230,400 Yearly

The Pay Plan is an Freight Associate (FA) EXAMPLE Only. Payout's can and will varies based on number of shipments, number of customers and rates negotiated with shippers and carriers.